



A Female Owned Business Enterprise
LED Light Technology, LLC
Lighting the world through Innovation
Office-770-559-0750 www.LEDLightTech.com



Certified Member for Corporate Minority Owned Supplier Diversity Programs
WBENC Certificate Number 2005123361

LED Light Technology Scope of Services

A Full Service Company

CONSULT•DESIGN•INSTALL•MAINTAIN

LED Light Technology provides professional lighting consulting and project management services around the world for owners, facility managers, and developers.

We offer our clients experienced senior leadership with clear vision and extensive national and international expertise.

Our Services

PROJECT MANAGEMENT

This process will encompass the scope of the entire project. The project management team will lead a client's project from the proposal stage through final closeout. LED Consultant Group coordinate, manage and communicate the project tasks and activities to all project team members. This service assists clients to control their project timeline, quality, and cost.

PROJECT ANALYSIS & ADVISORY

LED Light Technology Consultant Group provides third-party project analysis and advisory services on behalf of lenders, equity investors, builders, and developers. Site selection, incentive negotiations and project funding strategies for commercial and industrial projects. A definitive implementation plan is created including the necessary steps to be taken to achieve the project goals.

TURNKEY PROJECT IDENTIFICATION, SPECIFICATION AND MANAGEMENT

LED Light Technology Consultant Group provides turn-key project management services from estimates to scheduling, contract negotiations, quality control, and budget management. We serve as the maximum value.

TURNKEY INSTALLATION

LED Light Technology Consultant Groups provides a turnkey lighting solution including the conversion of existing lighting system to LED and design and specification for retrofit and new construction for all lighting applications including interior, exterior and site and roadway lighting.

LIGHTING ANALYSIS AND SPECIFICATION MANAGEMENT

After through surveying and evaluation of your properties our professional Lighting Consultants will prepare multiple lighting solutions and specify the most efficient lighting systems available.

Compare your existing lighting system to state of the art systems. Providing details such as: analysis of cost benefits, estimated return on investment, and identify areas of improvement.

We recommend best in class LED products. To maximize your energy savings ask your Lighting Consultant to combine LED with energy saving control systems.

Our Team

Deborah Falzone



Deborah began her career in the financial arena with Marine Midland Bank and Bank of America. After relocating from California, Deborah became CFO for LED Lighting Supply Company, a distributor of LED diodes and other LED lighting electronic components. Over a thirteen span she evolved her business to be a successful LED design house as well as an integrator and supplier of lighting components to OEM s throughout the North America, Central America and Asia. Deborah launched LED Light Technology, LLC in 2006 to address the end user market needs for LED lighting conversions. LED Light Technology provides turnkey lighting solutions including: lighting design, specification, and installation of LED light fixtures and lighting control systems including IoT technology. Deborah serves as Chairperson,

COO and is the majority owner of LED Light Technology. Deborah holds certifications from WBENC as a Women Owned Minority Company and FBE as Female Business Enterprise and with the City of Atlanta's EBO (Equal Business Opportunity Program).

Rick Kauffman



Rick has worked within the lighting industry for 30 years in a product development and application capacity. This has resulted in 25 US patents for lighting equipment. Most of his experience is in roadway, area and industrial lighting. During this time he has participated on a number of lighting related committees in the IES, NEMA, and ANSI. Rick chairs the IES Light Control and Luminaire Design Committee and the IES Task Group preparing the IES Roadway Lighting Master Standard. Rick is also the principle author of ANSI/IES RP-7-2017, American National Standard for Industrial Lighting. He received a Bachelor of Science in Mechanical Engineering degree from the University of Memphis and a Master of Science in Mechanical

Engineering degree from Vanderbilt University.

Leslie Falzone



Leslie Falzone has more than 14 years of experience in the LED Lighting industry. Her broad understanding of traditional and LED lighting allows her to determine the best applications for each project. Her knowledge and passion for sustainability has provided her the tools to incorporate and drive successful energy savings initiatives. When approaching a project, thinking outside the box is her specialty especially when faced with challenging tasks. Leslie has years of experience specializing in lighting and controls projects domestically and internationally. She has served as a designer, specifier, estimator and project manager for numerous built environments. She is passionate about presenting, educating, and facilitating energy efficiency. Her focus specifically includes Commercial, Industrial, Government, Higher Ed, Retail, Parking and High-end residential. Leslie is a member of Illuminating Engineering Society.

Dan Falzone



Dan Falzone has over 30 years of experience in traditional lighting with his career beginning at General Electric followed by Phillips lighting. Venturing into LED while in its infancy Dan spent 2 years with CREE and more than 10 years with LED Lighting Supply Company and LED Light Technology. He has progressed from Marketing and Sales Management for Fortune 500 companies to become founder of two companies within the LED lighting industry. Dan's experience within both industries includes sales, engineering, marketing, executive management,

leadership and global business development. He has built cross functional teams in the USA, Canada, Europe, Mexico and South America. Dan has influenced the lighting market using market research to direct product development, deployment and developing channels to the market. His insight to the traditional lighting and LED industry continues to benefit investors, end users and government agencies.